

Investment Trends and Special Measures for Flood Affected Companies

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Tokyo, Japan
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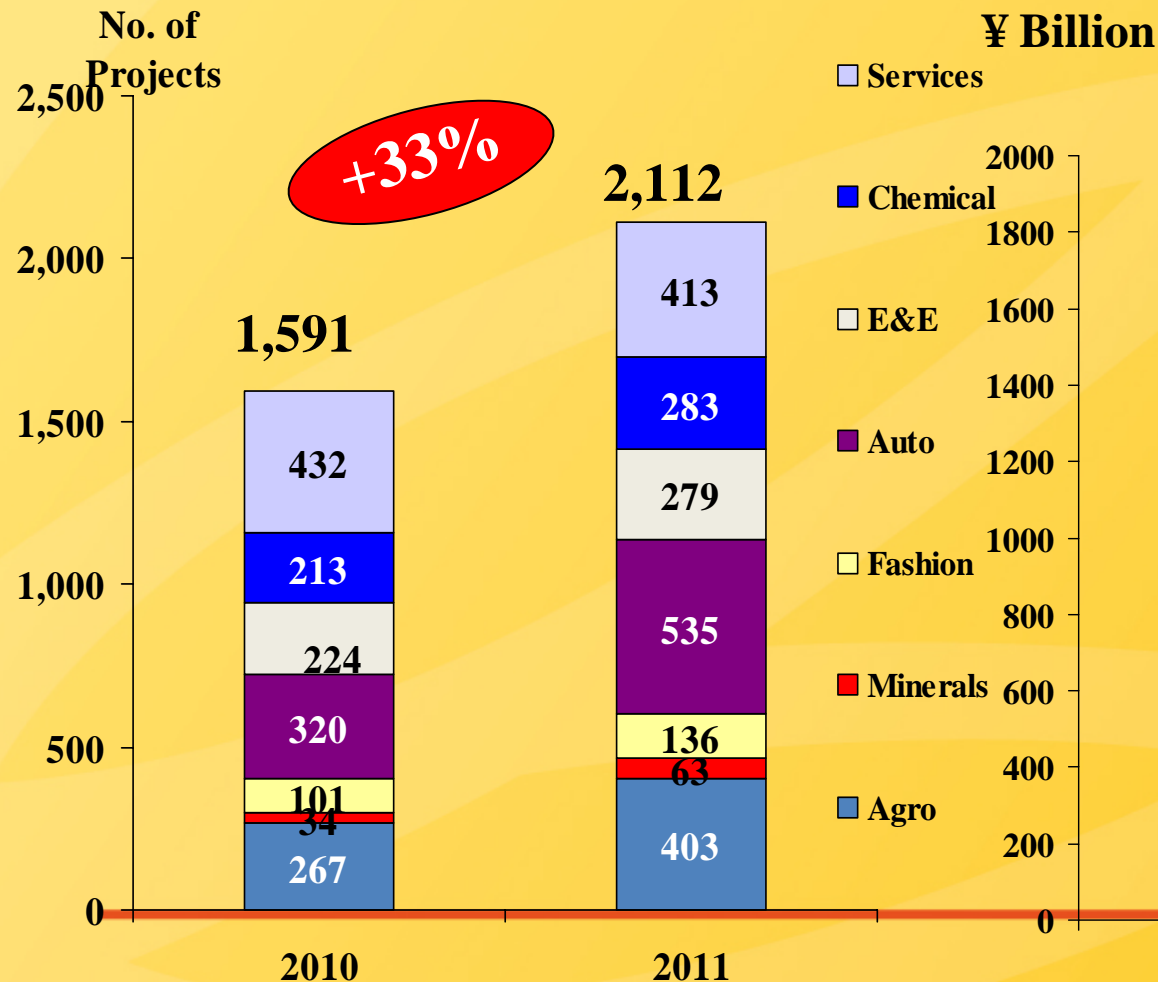
Presentation Outline

- Recent Investment Overview
 - BOI's Flood Relief Measures
 - Upgraded BOI Service
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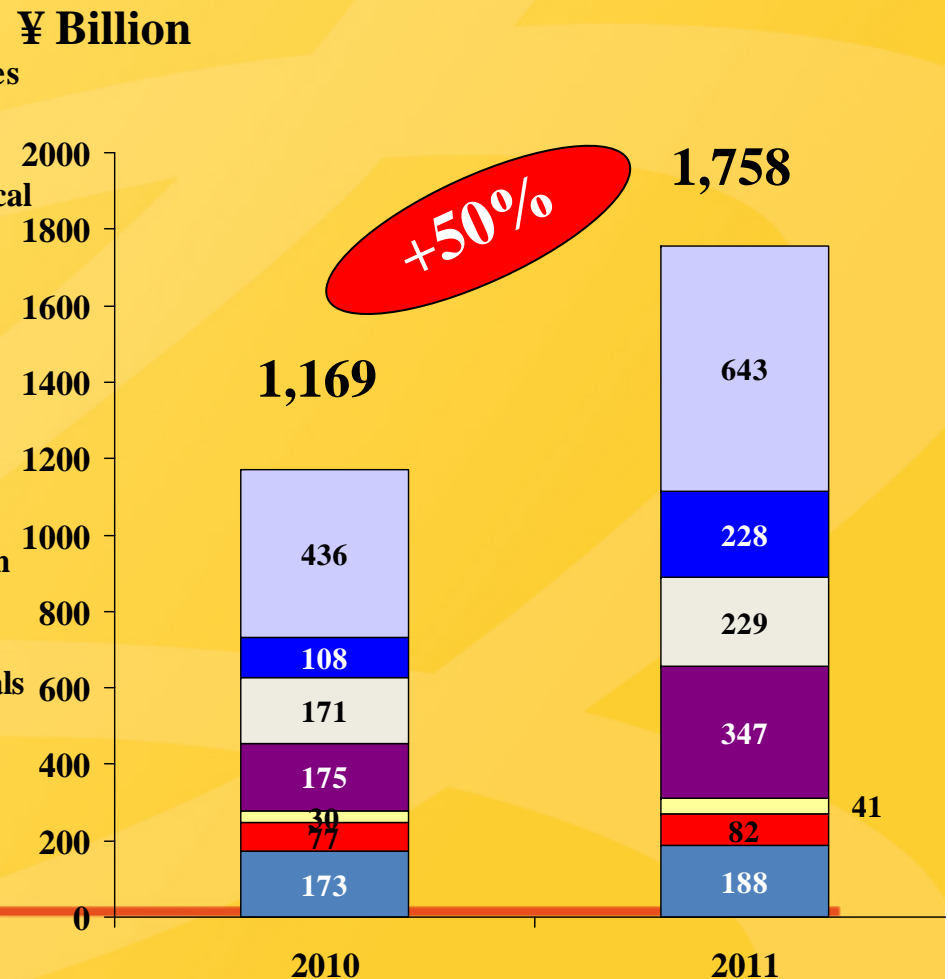
Recent Investment Overview

Comparison of All Net Applications for Investment Promotion 2010 - 2011

Number of Projects



Amount Invested

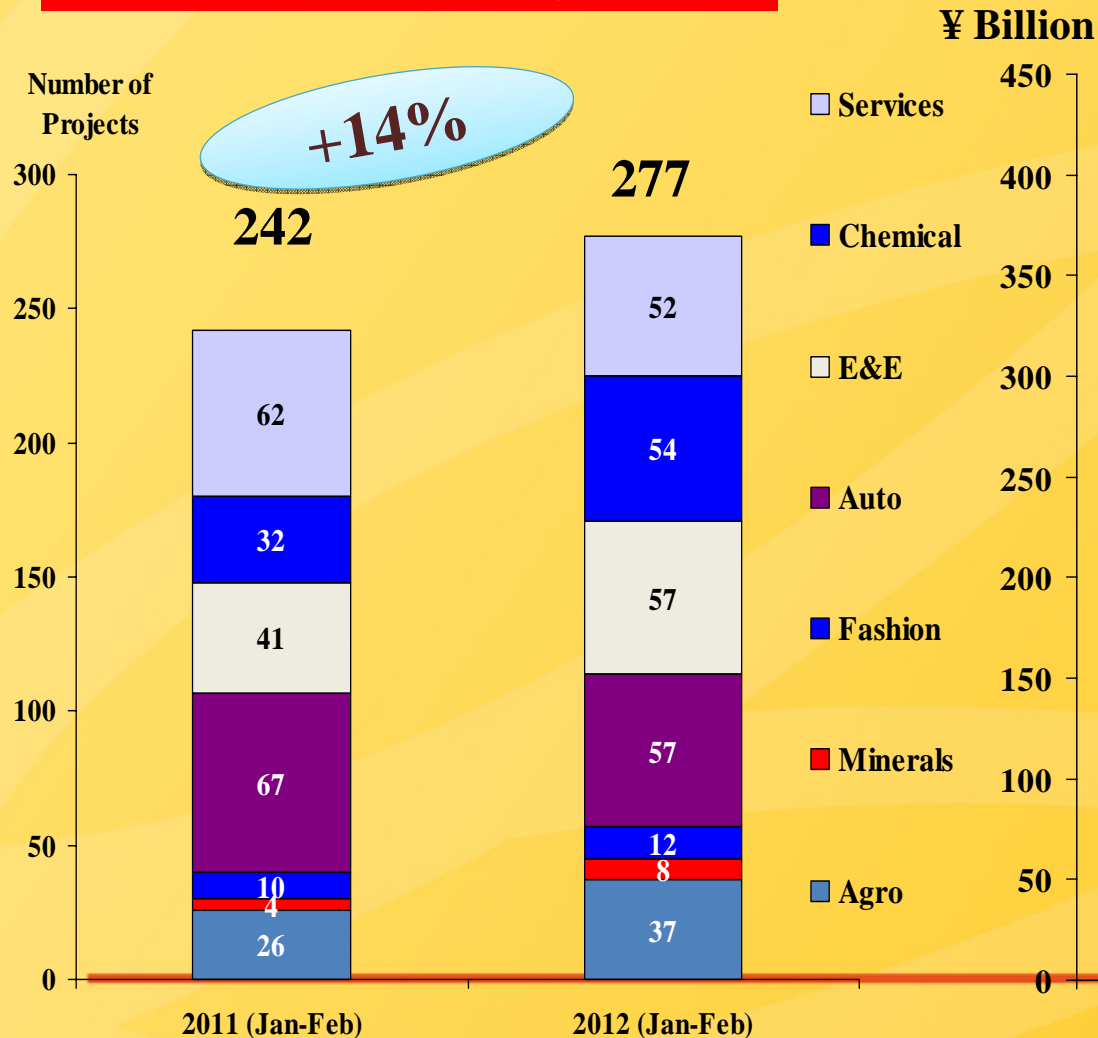


Source: BOI, as of 24 Jan 2012 Exchange rate: ¥100=Bt38.27 in 2011

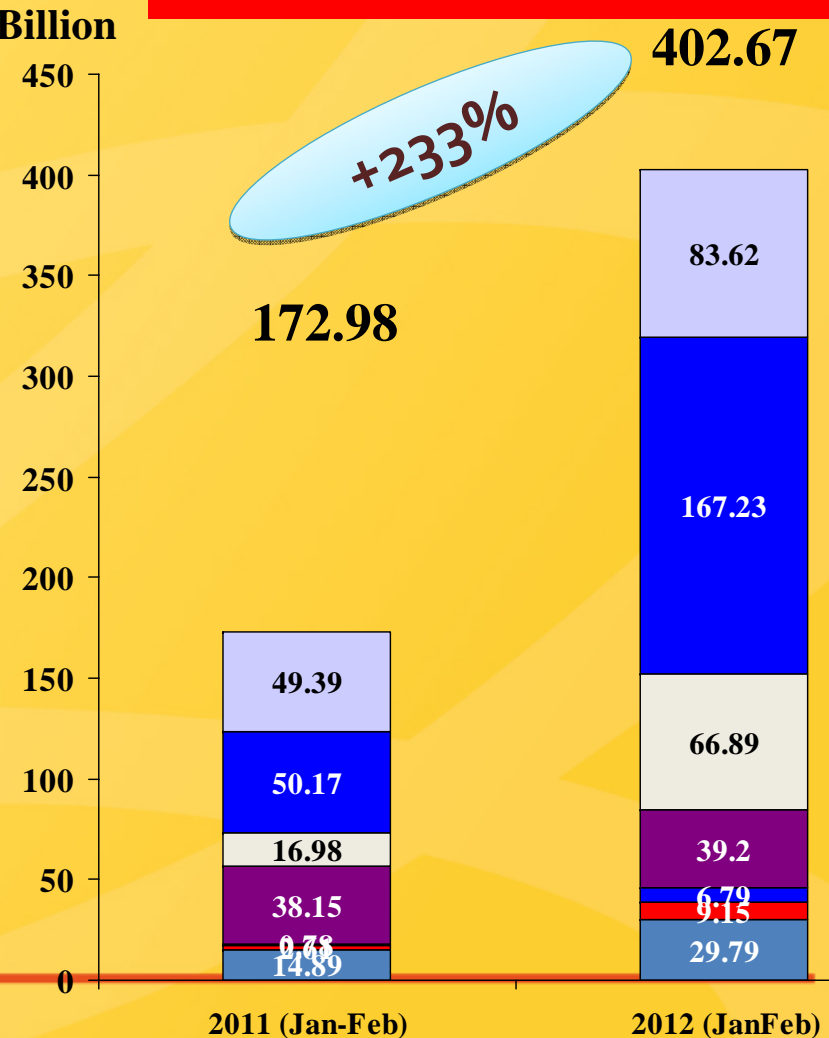
Comparison of Net Applications for Investment

Jan-Feb 2011 vs Jan-Feb 2012

Number of Projects



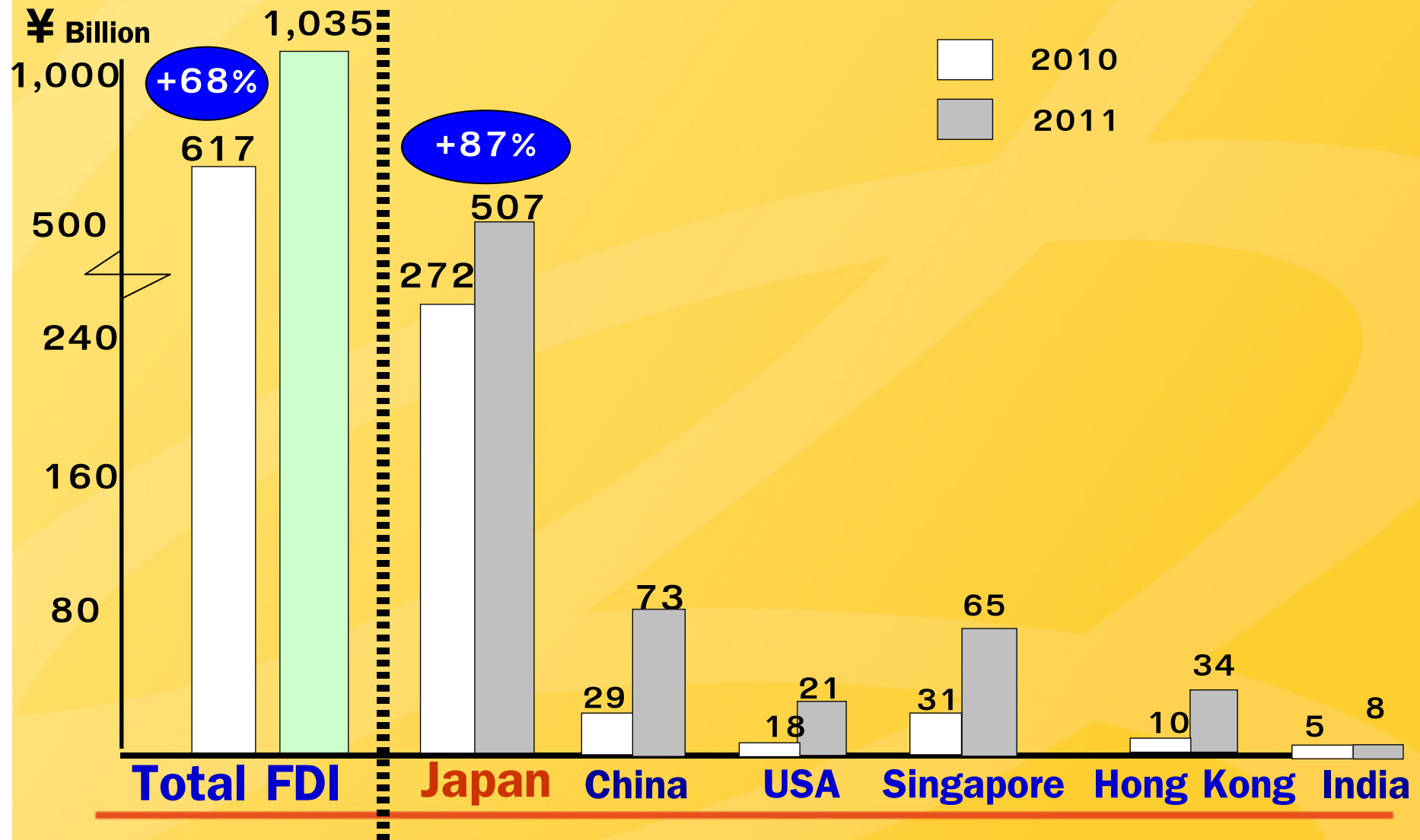
Amount Invested



Source: BOI, as of 6 Mar 2012 Exchange rate: ¥100=Bt38.27 in 2011

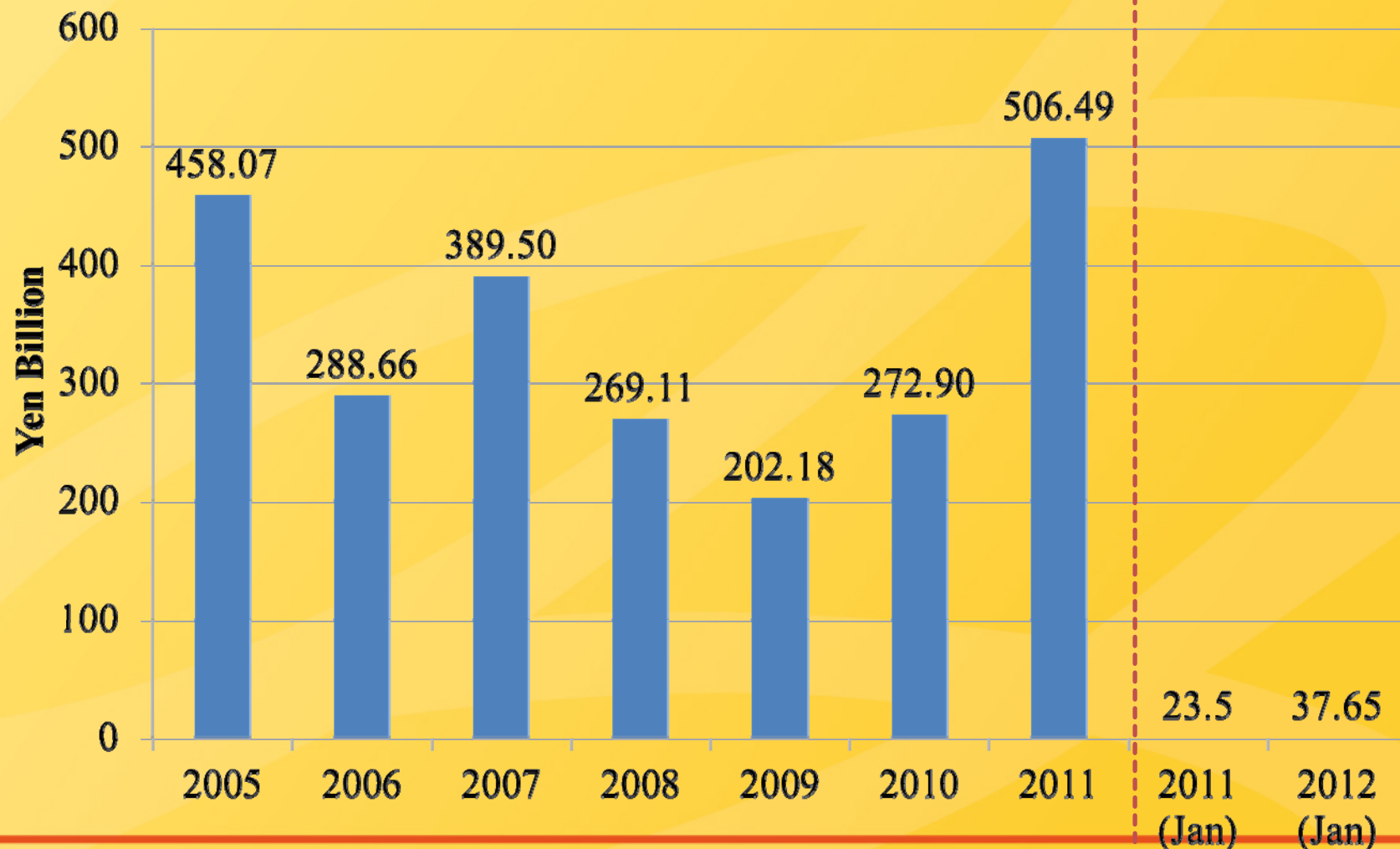
Japan Remains No. 1 Investor in Thailand

Foreign Direct Investment Applications 2010-2011



Exchange rate: ¥100=Bt38.27 in 2011

Trend of Japanese Applications



Source: BOI, as of February 20, 2012 Exchange rate: ¥100=Bt38.27 in 2011

Japanese Investment Applications

Totals by Sector: 2006 – 2012 (Jan)

Sector	Projects	Yen Billion
Agriculture	82	93.91
Minerals and Ceramics	71	134.85
Light Industry	63	33.92
Auto and Metal Processing	923	865.87
Electrical and Electronics	391	500.96
Petrochemicals, Chemicals	257	214.64
Services and Infrastructure	432	122.33
TOTAL	2,219	1,966.49

BOI's Flood Relief Measures

Measures to Minimize Business Interruption

BOI-promoted companies can:

- Temporarily relocate elsewhere to continue their production for 6 months from application submission date.
 - Temporarily outsource their manufacturing process
 - Bring in foreign experts and technicians to rehabilitate factories
-

Measures to Reduce Tax Burdens

1. Companies can import the machinery duty-free to replace machinery damaged by floods (deadline: by the end of June 2012).
 2. Imported raw materials damaged by flood can be counted as waste allowance without any tax burden.
 3. Additional corporate income tax exemption is offered to BOI –promoted companies that are flooded and industrial estates that invest in flood prevention systems.
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Tax Incentives for Flood-Affected BOI Companies

Eligibility

- BOI-promoted projects that are flooded
- Still enjoy corporate income tax exemption

Remark: Official announcement is effective from 29 December 2011 onwards

Incentives

1. Projects with corporate income tax exemption cap

Remain at existing province	8-year tax exemption (subject to <u>150%</u> cap on new investment * + remaining unused cap)
Relocate to another province	8-year tax exemption (subject to <u>100%</u> cap on new investment * + remaining unused cap)

Remark: *All fixed assets (except land) including cost of repairs of existing machinery and replacement machinery previously imported under the BOI scheme.

Tax Incentives for Flood-Affected BOI Companies

2. Projects without corporate income tax exemption cap
Companies can use option 1 above or the following scheme.

Remaining Tax Exemption Period	Additional Years of Tax Exemption to be Granted
≤ 5 years	+ 3 more years
> 5-6 years	+ 2 more years & 2-year 50% tax reduction
> 6-7 years	+ 1 more year & 4-year 50% tax reduction
> 7-8 years	+ 5-year 50% tax reduction

Tax Incentives for Industrial Estates

Incentives

8-year corporate income tax exemption with cap of 200% of investment excluding costs of land and working capital

Conditions

- All industrial estates/zones
 - Invest in flood-prevention infrastructure and system
-

Upgraded BOI Services

e-Expert System

Online Application Process



BOI
Company



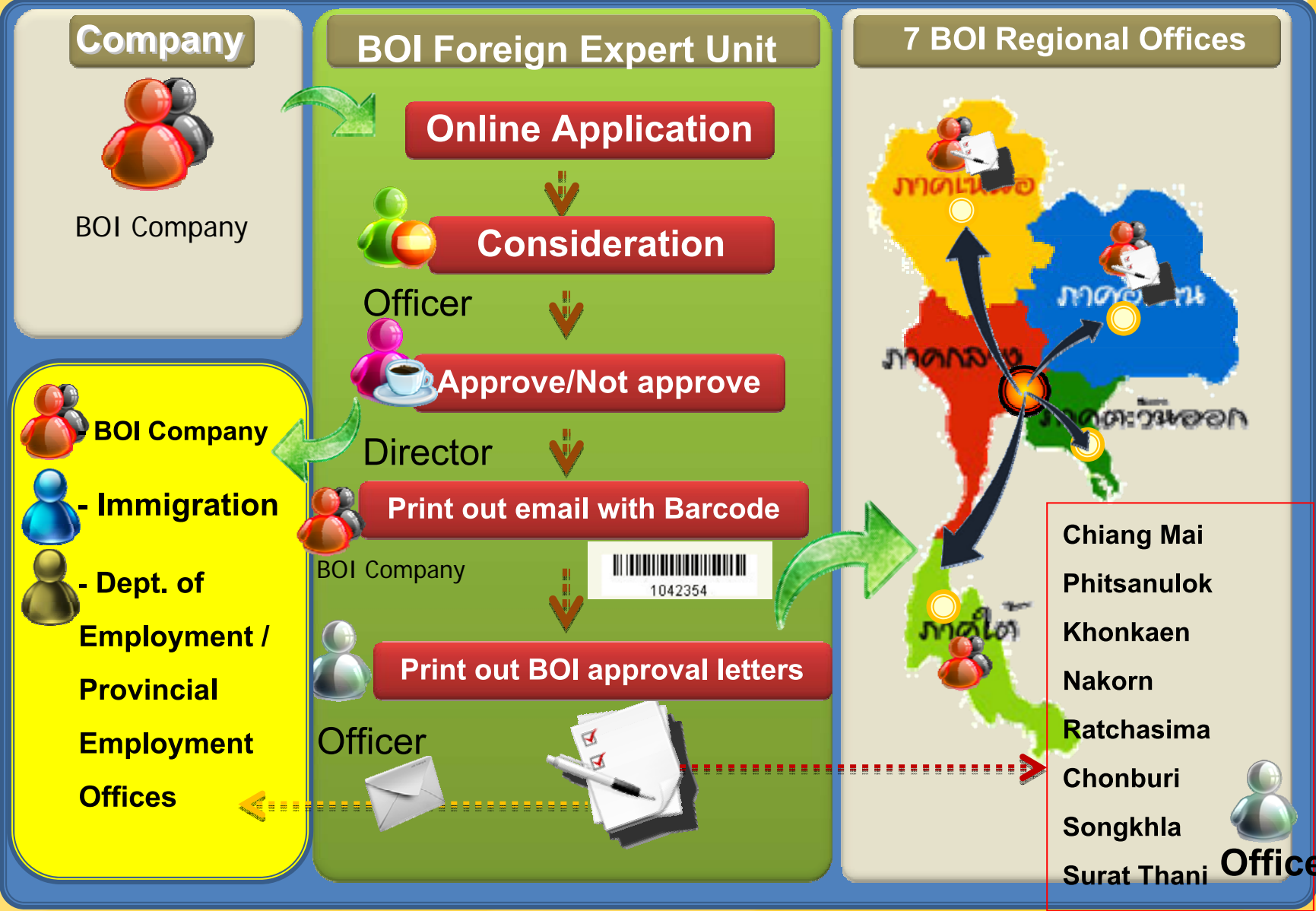
E-Expert Online
Application System

**Sign in & Complete the
form**

**Be registered into the
system**



Online Application Process



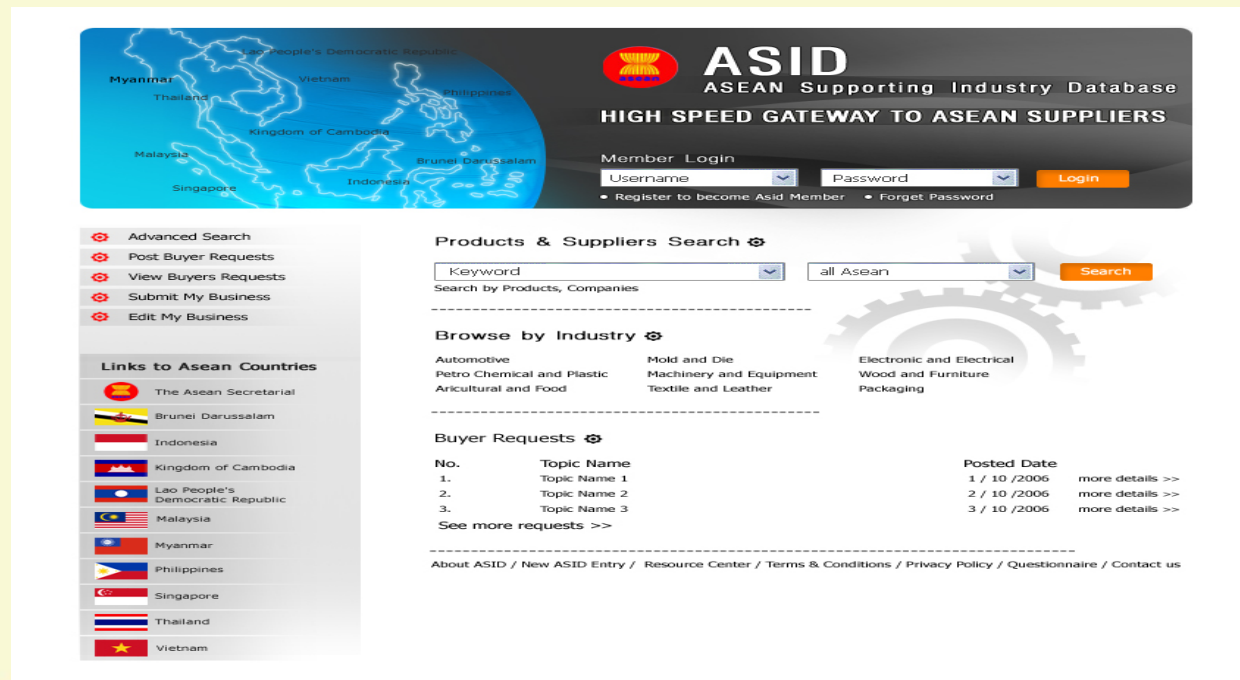
The BOI Unit for Industrial Linkage Development: BUILD



趣旨 タイの下請け産業の競争力向上のため

- 一環とした産業のネットワークを作り上げる
- 輸入部品に代わり、国産部品の使用を促進する
- タイの産業への信頼を高める

- www.asid.netタイおよびアセアンの裾野産業に関する情報サービス (ASEAN Supporting Industry Database - ASID) で、2012年予算度現在でメンバーが20,382にのぼる。その内タイの企業が14,021社



The screenshot shows the ASID website interface. At the top, there is a map of Southeast Asia and the ASID logo with the text "ASEAN Supporting Industry Database" and "HIGH SPEED GATEWAY TO ASEAN SUPPLIERS". Below the map is a "Member Login" section with fields for "Username" and "Password", and a "Login" button. There are also links for "Register to become Asid Member" and "Forgot Password".

On the left side, there is a navigation menu with the following items:

- Advanced Search
- Post Buyer Requests
- View Buyers Requests
- Submit My Business
- Edit My Business

Below the menu is a section titled "Links to Asean Countries" with links to various ASEAN member states, each accompanied by its national flag:

- The Asean Secretariat
- Brunei Darussalam
- Indonesia
- Kingdom of Cambodia
- Lao People's Democratic Republic
- Malaysia
- Myanmar
- Philippines
- Singapore
- Thailand
- Vietnam

The main content area features a "Products & Suppliers Search" section with a "Keyword" search box and a "Search" button. Below this is a "Browse by Industry" section with a grid of industry categories:

- Automotive
- Petro Chemical and Plastic
- Agricultural and Food
- Mold and Die Machinery and Equipment
- Textile and Leather
- Electronic and Electrical
- Wood and Furniture Packaging

Below the industry grid is a "Buyer Requests" section with a table of requests:

No.	Topic Name	Posted Date	
1.	Topic Name 1	1 / 10 /2006	more details >>
2.	Topic Name 2	2 / 10 /2006	more details >>
3.	Topic Name 3	3 / 10 /2006	more details >>

At the bottom of the page, there is a footer with the text "About ASID / New ASID Entry / Resource Center / Terms & Conditions / Privacy Policy / Questionnaire / Contact us".

■ 国内部品メーカーの見本市 **Subcon Thailand**

開催期間	ブース数	入場者数	1日平均入場者
2007年5月 9-13日(5日)	189 ブース	22,591 人	4,518 人
2008年5月 14-17日(4日)	251 ブース	21,689 人	5,422 人
2009年5月 13-16日(4日)	189 ブース	18,241 人	4,560 人
2010年5月 13-15日(3日)	237 ブース	17,927 人	5,976 人
2011年5月 19-21日(3日)	245 ブース	24,626 人	8,208 人

- 2012年の予定 日時 5月17日ー19日 場所 BITEC

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THANK YOU
